

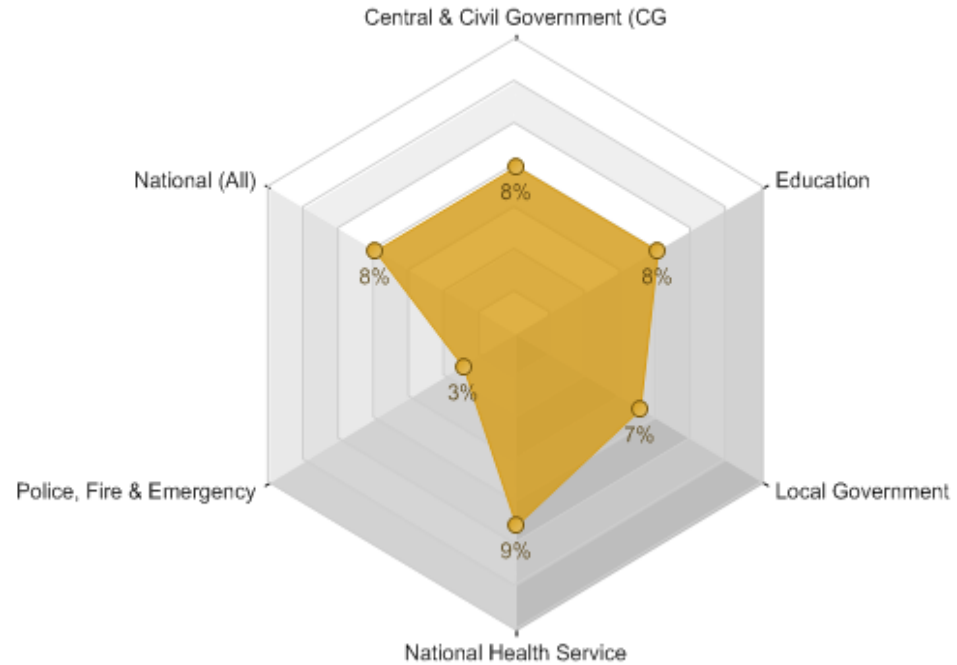
Better to light a candle
than curse the darkness....

Comparative analysis generated using the Observatory

Average Share of Spend with New Businesses (Core Trade)

21/02/2008 10:14

Birth Year - Average Share of Spend - Post 2002 (Core Trade) (filtered by: [Core Trade]) {multiple datasets}



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Compare

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This Observatory statistic provides a sectoral comparison of the average proportion of spend with core trade suppliers who have come into existence since 2002. A core trade creditor is defined as a third party supplier of goods & services with whom more than £1,000 (GROSS) was spent in the prior 12 months.

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Methodology

Spikes Cavell is the leading provider of data-driven spend analysis, performance monitoring and sourcing solutions to the public sector.

Our unique methodology enables us to quickly and cost-effectively transform poor quality source data into valuable management information to facilitate decision making.

At the heart of our proposition lies the Observatory – an online database containing the detailed, enhanced expenditure data of more than 500 local authorities, NHS trusts, universities, colleges, central & civil government departments and other public sector bodies nationwide. The Observatory contains spend data for hundreds of public sector organisations nationwide and delivers instant access to over £89.6 billion worth of financial transactions, 2.6 million creditors and 44.4 million invoices.

The data in this report was generated using the Observatory's Compare functionality. The Compare functionality facilitates the rapid production of comparative statistics and key indicators that help in understanding of position relative to others in the public sector.

If you are in the public sector and would like to know more about how what you know about your suppliers might help you in the drive toward more effective procurement then [click here](#) to arrange an exploratory meeting. Or, if you prefer, call us on +44 (0)870 321 5980 or visit www.spikescavell.net for more information.

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Comparative analysis generated using The Observatory